**Request for Proposal: Cyber-Range Solution**

**Background:**

W.L.S. Are The Best LLC. is a private education institution created by Warren, Liam, and Suraj in 2013. W.L.S. Are The Best LLC. is located in the basement of Alexander Library at Rutgers University, otherwise known as “The Hatchery”.

W.L.S. Are The Best LLC is seeking an in-house Cyber-Range solution that is configured to monitor the following services:

* The company’s network gateway
* The company’s website
* The company’s service uptime

**Proposal guidelines:**

Bidders are requested to propose the most cost-effective and efficient cyber-range solution that meets our requirements and helps ensure we remain in compliance with the WEF (Warren’s Exciting Framework).

Proposals must include (but are not limited to):

1. **An executive summary of your service offerings, including:**
   1. An understanding of our needs (e.g., project objectives)
   2. Addressing our needs (e.g., how your service offerings will address our needs and what are the benefits from your services)
   3. Bidder qualifications (team members biographies / experience)
2. **A summary of your approach, including a description of the following phases:**
   1. Phase 1 – Planning and Initiation of your solution (e.g., pre-implementation planning)
   2. Phase 2 – Fieldwork (e.g., implementation / setup of your solution)
   3. Phase 3 – Reporting / Results (e.g., post-implementation results)
3. **Project assumptions:**
   1. Rules of the project (e.g., adherence to timelines, availability of resources, W.L.S. Are The Best commitments / expectations)
   2. Your needs / resources from us required to make this project successful
4. **Additional considerations:**
   1. Other considerations you have to our RFP
   2. Additional services / resources that can help enhance our traditional cyber-range solution

**Project scope:**

The bidders should have a team full of experienced professionals who will enter W.L.S. Are The Best’s environment and successfully implement and configure a cyber-range solution that addresses our requests defined within the RFP’s “Background”.

**Proposal timeline:**

Bidders should have a defined timeline within their proposal that highlights the start date and end date of the project, along with key activities and deadlines necessary during the fieldwork of their project. Bidders should incorporate their timelines within their proposal’s summary of approach.

**Submission guidelines:**

Bidders must submit their proposals to W.L.S. Are The Best’s Canvas Page by November 23, 2023, at 6:00 PM EST. The bidders must also prepare for a delivery of the proposal to W.L.S. Are The Best’s upper management on November 30, 2023, at the Hatchery.

**Additional information for responding to this RFP:**

For any additional questions or concerns, please contact one of the key stakeholders within W.L.S. Are The Best, including Suraj Verma, Warren Allen, or Liam Fleisher. Thank you, and we look forward to hearing from you.